



FIREWORKS TRAINING

Pope John Paul I Council 6020

June 16 and 23, 2018



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AGENDA



- Overview of Event
- Set up
- Roles and Responsibilities
- Shifts and Sales Hours
- Training by Brad Hudson, TNT Fireworks Area Mgr
- Questions and Answers





OVERVIEW OF EVENT



- Council 6020 won HB Lottery for Fireworks Stand
- We are partnering with TNT Fireworks
- TNT provides stand, products, iPads, marketing & guidance
- 6020 provides sales staff and operations
- Stand location is NE Corner at Magnolia/Adams
- June 30 Setup/July 1-4 Sales/July 5 Return Unsold Product
- Target Sales - \$90,000
- Target Net Income for 6020 - \$25,000 to \$30,000





SET UP



Food and Drinks will be provided



In addition to stand

- Trailer
- Generator
- Outhouse





ROLES & RESPONSIBILITIES



- Chairman – Tony Fotia
- Other Leaders – Dan Kane, Donny Edwards, Ed DeGrood, Dan Orozco
- Shift Workers (8-10 per shift)
 - 4 Window Sales (1 behind each window)
 - *2 Windows Cash, 2 Windows Credit Card, ALL 4 USE IPADS*
 - 2-4 Helpers behind sales to pull product
 - 2 in front (guide customers, hand out product flyers, help pre-select products, market products)
- Security (during non-sale hours)
- Authorized to take money – Ed D and Dan O





HOURS & SHIFTS

- **SALE SHIFTS**

- **June 30, Setup Display – 10 am to 3 pm**
- **July 1-3, Sales – 11:30 to 2:30 (Open noon to 10 pm)**
 - 2:30 to 5:30
 - 5:30 to 8:30
 - 8:30 to 10:30
- **July 4, Sales – 9:30 to 12:30 (Open 10 am to 9 pm)**
 - 12:30 to 3:30
 - 3:30 to 6:30
 - 6:30 to 9:30
- **July 5, Repack/Return – 10 am to 3 pm**

- **NIGHT SECURITY – 2 people shifts**

- **June 30 – 3 pm to 7 pm, 7 pm to 10:30 pm**
- **June 30 – July 4th - 10:30 pm to 4:30 am, 4:30 am to 10:30 am**





IPAD TRAINING



Brad Hudson, TNT Area Mgr





QUESTIONS & ANSWERS



THANK YOU

